* A lot of inefficiency is driven by steps 1 and 2 and less so the post interview process
* People we interview that have not completed the forms are very less likely to follow through with the full process
* Moved away from assigning manual tasks to staff
  + Automated tasks are tests and emails being sent out
  + Manual tasks are phone calls
* Post interview would be terry, caitlin and constance
* The early onboarders

Inquiry Process

* **Acuity does not have integration to salesforce**
* Is there any way that formassembly has the scheudler in it cause acuity does not have integration
* End of form information for push to forms does not exist
  + Can either be on the last actual page or on the summary page

Acuity email templates

* Separate templates for acuity confirmation
* Schedule email over the phone for 10 min phone call
* Aka sends personal information about a candidate informally and not in salesforce
* People dropping out, what information do we not have
  + Place of employement
  + Living location
* Looking at reports that we have, see what information is missing
* The VIP flows different options hinge on if someone has a company affiliation
* Add caitlin to call next week